

What's Poppin' #3 - I Need More Popcorn!

To All Kernels/Co-Kernels,

I hope your sales season is going well. For those that have not started yet, there is still time!! Get an order in or get your scouts to sell. Below are a few updates and reminders.

- **ORDER #2:** Initially, the Order #2 was due to me on August 29. Since we just got our last order and some units have not started selling yet, we have decided to move the Order #2 date to September 5. This gives you 2 more selling weekends. Please have the orders to me by end of day on Sept 5.
- **ORDER #2 DISTRIBUTION:** Since the order date was moved out by one week, the delivery has also been moved out by one week. New date is Thursday, September 15. A new delivery schedule will be proposed after I see how many orders we have. At most, it may be the same as last time.
- **COMBO PACK:** Just an FYI that I am currently out of the White Cheddar/Kettle Corn Combo Pack. Also, when ordering, please make sure to reference if you want just the White Cheddar or Kettle Corn or the Combo Pack. We want to make sure that when we pull your order, it is correct!!
- **SMALL ORDER REQUESTS:** If you run short or out of a product and need more popcorn, please email Deb Oberg at doberg10@aol.com before going to Council to pickup popcorn. I need your unit number, what product you want and how many cases of each. We usually have the orders prepped within 24-48 hours. Pickup is in the Lobby of the Council Service Center. They are only open Mon-Fri from 9-5.
- **ORDER #3:** Because of the lateness of Order #2, I am currently not planning on Order #3. Sales tend to slump in October and no one wants to be stuck with too much inventory. This will be a good month (October) to return what you don't need early so others can take advantage of it.

NOTE: I WILL BE WORKING ON PULLING POPCORN ORDERS THIS WEEKEND. PLEASE SEND ME YOUR REQUESTS BY END OF DAY TODAY (FRIDAY, AUG 26)

Trails-end is still having some website issues. Please be patient and keep trying about every half hour to gain access. Fingers crossed that we will not have issues. Have a backup plan (like pen and paper or paper order forms) and ask for cash over credit card.

Good Luck and Happy Selling!!
Thanks
Deb Oberg
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