

What's Poppin' #4 - Let the Sales Begin!

To All Popcorn Kernels,

What an incredible start to our Popcorn Season! I am hearing lots of positive reports from units and many have run out of popcorn. That is AWESOME. Keep up the great work.

Whether you are just getting started or have been with it for a while, here are some points of interest.

- The **next popcorn order** is due by **NOON on MONDAY, AUGUST 30, 2021**. From the Leader Portal in Trails-End, click on ORDER POPCORN, Selling Season is 2021 and Delivery Location is Show & Sell #2. You can enter an order and come back later if needed but before Noon on Monday, I need you to SUBMIT the order for it to count! *Need helpers to distribute popcorn on Sept 16-18*. Please consider offering a few hours.
- **Chocolate Pretzels**: Chocolate pretzels are *not available* until the take order on Oct 31. You will be able to order by bag at that time. Delivery of those will be mid November. You can order them online and have them shipped to your customer but they will not ship until after Oct 1.
- **Inventory Levels**: Continue to watch your inventory levels and cycle around what is not selling. I have a limited supply of popcorn at council and will be waiting for this next order as well. Please try to contact me before heading to council to make sure I have what you are looking for. I have turned a few of you down on certain products, now is the time to order more!! Watch the Switchboard on www.sdicbsa.org/popcorn for opportunities to both get and give.
- **Inventory Returns**: **LIMITED TIME SPECIAL DEAL TILL SEPT 20**. I am willing to take any of your extra popcorn till Sept 20, without it affecting your 10% return!! If you have something that is not moving, there may be another unit that is selling it like crazy!! Maybe you over bought, here is your chance to redeem the situation. Please send me an email if you want to return product. Must be full cases in re-sellable condition. **LIMITED TIME SPECIAL OFFER**.
- **Deposits**: Please continue to make deposits. I am working on getting access to the bank reports so for now, send me an email of your unit number and deposit amount and I will make sure I get it posted to your account. I have 2 deposits (8/25 and 8/27) that need to be claimed. If you need deposit slips, they are available from the Council Office or email me and I will send some to you.
- **Keep in Touch**: If you are having issues with selling or need some additional support, feel free to reach out to me. We are on track to make this a VERY Successful Popcorn Season!

Thanks to everyone for supporting this very important fundraiser for both the units and Council!!! GREAT WORK EVERYONE!!!

Thanks
Deb Oberg
SDIC Popcorn Kernel
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