

What's Poppin' #4 - Returns and Order #2

Kernels and Co-Kernels,

What an incredible start to our selling campaign! After just 3 days, we had to order more popcorn and brought in 7 pallets of various products and that is gone now as well. I guess with an \$82,000 selling week (as posted in the APP), we are bound to move product. We still have quite a bit of inventory out with units so keep selling. With the 3 day holiday weekend approaching and expected good weather, I am sure we will have outstanding sales!!!

A few points to ponder.

Sales: A listing of the 20 top selling scouts and top 20 selling units is listed below. A shout out to Hunter C from Pack 12 and Troop 975 for setting the high bar. Now you know who to chase! These are sales that are booked via the app. If you are not using the app, you are missing out. Your ranking within the Council can also be found on the Dashboard of the Leader Portal.

Inventory Levels at Council: We are out of all products except for microwave and popping corn. Our next order is due in on Sept 14. You may need to stretch your inventory. You can take the order and deliver later or sell what you do have in stock. Great way to move product that is a little slower. Check back with me next week after the returns come in this week. I may have some extra to distribute. Quantity requests may be limited to 1-2 boxes per unit to give everyone an opportunity to replenish.

Show and Sell Order #2: Please review your inventory after sales this weekend, assess how much more you will need to finish the campaign strong and place an order. Even if it is just a couple of boxes, I still need to make sure my next order will cover all the needs throughout the Council. If you are just starting out, you definitely need to place an order. **September 4 by 5 pm, orders need to be placed and submitted.**

Returns: This is the last week to return inventory for the 100% amnesty. **Friday by 6 pm is it.** We are keeping the Council office open later (till 6). Returns can be made at anytime during this week at the council office. You can return bags or cases. If you have opened a case, please do not reseal. We will do that after we verify the count. Product must be in a re sellable condition. Now is the opportunity to reduce your exposure to unsold inventory, without any penalties. Bring back what you don't think you can sell. We can use it at Council!!! Our next amnesty date is the end of September. It will only be 50%. I will have some weekend hours for returns. Not sure if it will be Saturday morning or Sunday afternoon. I will decide closer to that weekend.

<http://www.sdicsbsa.org>: We are constantly posting items there. Check out the previous What's Poppin emails, the Top 20's will be posted there and don't forget to review the Kickoff Presentation.

As always, I am here to answer questions and support your efforts! You are ALL appreciated!!! Have a great Holiday Weekend.

Thanks
Deb Oberg
Council Popcorn Kernel
858-717-7851

Scout Rankings - Top 20

Rank	District	Unit	Scout	Total \$'s
1	Coastal Sage	Pack 12	Hunter C	\$3,392
2	Foothills	Troop 975	LukeNick H	\$2,617
3	Sweetwater	Pack 863	Deonta G	\$2,548
4	Foothills	Troop 975	Luciano D	\$2,160
5	Palomar	Pack 659	Noah C	\$2,105
6	Sweetwater	Pack 863	Shepherd K	\$1,875
7	Palomar	Troop 130	Aeden A	\$1,828
8	Palomar	Troop 768	Braydon W	\$1,781
9	Foothills	Pack 395	AJ M	\$1,770
10	Foothills	Pack 395	Logan L	\$1,745
11	Coastal Sage	Pack 12	Mason P	\$1,735
12	Foothills	Pack 395	Micah H	\$1,730
13	Rancho San Luis Rey	Pack 752	Brayden B	\$1,676

14	Foothills	Troop 975 Torin Z	\$1,633
15	Coastal Sage	Pack 277 Dylan H	\$1,469
16	Foothills	Troop 384 Salvador C L	\$1,468
17	Foothills	Troop 975 Vincent O	\$1,410
18	Foothills	Troop 975 cole S	\$1,405
19	Rancho San Luis Rey	Pack 752 Skyler C	\$1,373
20	Rancho Mesa	Pack 625 Mason M	\$1,370

Unit Rankings - Top 20

Rank	District	Unit	App \$'s	Online \$'s	Total \$'s
1	Foothills	Troop 975	\$14,188	\$530	\$14,718
2	Sweetwater	Pack 863	\$9,312	\$3,132	\$12,444
3	Rancho San Luis Rey	Pack 752	\$7,795	\$2,211	\$10,006
4	Foothills	Pack 395	\$9,486	\$50	\$9,536
5	Foothills	Pack 928	\$7,990	\$735	\$8,725
6	Coastal Sage	Pack 12	\$8,460	\$97	\$8,557
7	Palomar	Troop 768	\$7,864	\$467	\$8,331
8	Coastal Sage	Troop 11	\$7,045	\$477	\$7,522
9	Rancho Mesa	Pack 625	\$6,314	\$588	\$6,902
10	Palomar	Troop 709	\$5,960	\$759	\$6,719
11	Palomar	Pack 659	\$5,367	\$789	\$6,156
12	Sweetwater	Pack 816	\$4,155	\$1,273	\$5,428
13	Coastal Sage	Pack 277	\$4,280	\$775	\$5,055
14	Foothills	Pack 346	\$3,995	\$740	\$4,735
15	Rancho Mesa	Pack 681	\$4,455	\$200	\$4,655
16	Palomar	Pack 662	\$3,845	\$368	\$4,213
17	Sweetwater	Troop 800	\$3,835	\$0	\$3,835
18	Palomar	Troop 651	\$3,540	\$155	\$3,695
19	Rancho Mesa	Pack 675	\$3,415	\$115	\$3,530
20	Palomar	Pack 768	\$2,514	\$626	\$3,140